**PURCHASING GUIDE for FAMILY PRACTICE**

### EXAM & TREATMENT ROOM
- Adjustable revolving stool(s)
- Anatomical charts/models
- Blood Drawing Chairs
- Cabiney/Casework
- Carts – Emergency, Utility, Dressing nook or curtain
- Exam lamp
- Exam table(s)
- Box tables
- Power tables
- Foot stool
- Instrument/ Mayo stand
- Mirrors
- Narcotic storage unit
- Patient/Visitor side chair(s)
- Scales/body composition analyzers
- Sharps containers
- Utility cart
- Wall chart holder
- Waste receptacles

### WAITING ROOM
- Children’s toys
- Coat rack with hat shelf
- Lamps, Reading
- Magazine rack or table
- Multiple seating groups
- Occasional tables
- Plants, pots, stand
- Tissue box holder/Tissue
- TV/VCR/DVD
- Wall decorations
- Waste receptacle

### RECEPTION & BUSINESS AREA
- Appointment book
- Calculator
- Clock
- Coding books
- Copy machine
- Desk accessories
- Fax machine
- Filing cabinet
- Message Pads
- Office accessories
- Paging system
- Reception desk
- Secretarial/office chair
- Shelving units
- Signage (payment, directional, etc.)
- Telephone system
- Waste receptacle

### PERSONAL OFFICE
- Bookshelves
- Chairs
- Clock

### INSTRUMENTS
#### DIAGNOSTIC INSTRUMENTS
- Automatic External Defibrillator (AED)
- Ambulatory BP Monitors (ABPM)
- Aneroid BP Manometers
- Audiometer
- Automatic Blood Pressure
- Cults, multiple sizes
- Bone Densitometry Unit
- Bulbs & batteries
- Cryosurgery kits, Accessories
- Diabetic monitors
- EKG/EGK equipment & supplies
- Electrosurgery
- Headlight
- Holter monitors
- Nebulizers
- Pocket light, professional
- Pulmonary function apparatus
- Pulse oximeters
- Ophthalmoscope(s)
- Otoscope(s)
- Scales
- Stethoscopes
- Spirometer
- Stress testing system/ Exercise ECG
- Thermometers, digital oral/ rectal
- Thermometer, Electronic
- Tympanometer
- Vaginal specula
- Vital signs monitor
- X-ray Equipment and Accessories

### LAB EQUIPMENT & SUPPLIES
- AIC Testing
- Analyzers
  - Chemistry
  - Cholesterol
  - Hematology
  - Immunochemistry
  - Routine Chemistry
  - Urine Chemistry
- Automatic pipettes
- Bacteria ID system
- Biohazard bags
- Blood collection
- Blood glucose monitoring
- Blood grouping/typing systems
- Blood grouping slides
- Cell counter
- Centrifuges
- Chlamydia test
- Coagulation cups/tips
- Coagulation system
- Containers, specimen
- Counters, lab
- Cover slips
- Culture collection/transport system
- Culture tubes
- Diabetic meters
- Diagnostic screening tests
- Drug Test Kits
- Glucose tolerance test/ reader
- Hematocrit tube reader
- Hemolysis applicators
- Herpes tests
- Incubators
- Influenza test kits
- Labels, precut
- Lancets & lancet device
- Markers
- Microscope
- Mixers, laboratory
- Mononucleosis Tests
- Needles and holders
- Ovulation tests
- Pap smear kits
- Petrie dishes
- pH paper
- Pipettes
- Pipette shaker/washer
- Plastic labware
- Pregnancy tests
- Prep pads
- Racks, test tube
- Reagent tablets and strips, dip and read
- Refractometer
- Refrigerator
- Slides
- Specimen collectors
- Stains and reagents
- STD tests
- Stool, lab
- Strep Tests/kits
- Syphilis tests
- Syringe/needle
- Timers
- Tourniquets
- Tray systems/lab
- Tubes, blood collection, centrifuge, urine
- Urinalysis reagent strips/ tablets
- Urinometer
- Vacuum tubes
- Vials

### SUPPLIES PERSONAL PROTECTION
- Alcohol-based hand rub/ dispenser
- Biohazard warning labels
- Caps
- Chemical spill kit
- Disposable drapes
- Disposable exam gloves
- Disposable facemasks
- Disposable gowns
- Disposable head covers
- Disposable lab coats
- Disposable shoe covers
- Disposable surgical gloves
- Drape Sheets
- Emergency eye wash station
- Eye shields
- First aid kits
- Foot covers
- Gauze pads
- Gowns, impervious
- Infectious waste bags
- Lab coats
- Masks
- Red Biohazard bags
- Safety glasses
- Slippers, terries
- Spill kits
- Tongue depressors
- Waste containers
### SURGICAL SUPPLIES
- Acetone
- Ankle supports
- Casting Materials
- Crash Cart
- Cryosurgical products
- Drapes and packs
- Fingernail cleaners
- Histobrush
- Gloves, surgical
- Gowns
- Head covers
- IV catheters/tubing
- IV Solution
- Orthopedic products
- Laparoscopy packs
- Pipettes
- Povidone iodine Solutions
- Prep pads
- Prep applicators Splints
- PVP iodophor solution
- Razors, disposable
- Scalpels, disposable
- Scrub and prep
- Scrub soap/dispenser
- Shave prep tray
- Skin closures
- Skin staplers
- Slings
- Stainless Steel Pans
- Surgical masks
- Sutures and removal trays
- Sutures & wound closures
- Trays, special procedures (biopsy)
- Urinary drainage bags

### STERILIZATION, DISINFECTANTS, CLEANERS
- Alcohol preps
- Autoclave
- Autoclave test record
- Air deodorizers
- Dialdehyde solution
- Disinfectant/deodorant spray
- Disinfecting Trays
- Enzymatic cleaner
- Foam surface cleaners
- Germicidal solution Cleaner
- Glutaraldehyde Solution
- Iodine
- Instant Hand Sanitizers
- Instrument cleaning brushes
- Instrument lubricant
- Lotions
- Rust/stain remover
- Sterilization monitors
- Sterilization pouches, tubes, wraps
- Sterilizer forceps
- Sterilizing record system
- Sterilization sealers, solutions
- Sterilizer x-ray pouches
- Swabs
- Ultrasonic solutions

### SYRINGES & NEEDLES
- Allergy packs
- Sharps, disposable
- Hypodermic needles
- Needle extender
- Needle resheathers
- Needle sets
- Sharps containers
- Syringe/needle combinations
- Syringes
- Air deodorizers
- Dialdehyde solution
- Disinfectant/deodorant spray
- Disinfecting Trays
- Enzymatic cleaner
- Foam surface cleaners
- Germicidal solution Cleaner
- Glutaraldehyde Solution
- Iodine
- Instant Hand Sanitizers
- Instrument cleaning brushes
- Instrument lubricant
- Lotions
- Rust/stain remover
- Sterilization monitors
- Sterilization pouches, tubes, wraps
- Sterilizer forceps
- Sterilizing record system
- Sterilization sealers, solutions
- Sterilizer x-ray pouches
- Swabs
- Ultrasonic solutions

### DRESSINGS
- Adhesive closures
- Adhesive pads, sterile
- Adhesive strips/patches/spots
- Adhesive tapes
- Adhesive tape remover
- Benzoin spray
- Butterfly closures
- Bandages
- Combine dressings
- Conforming bandages
- Cotton or rayon balls
- Eye pads
- Gauze bandages
- Gauze dressings
- Gauze packing strips
- Gauze sponges
- Incontinent cleanser
- Lubricating jelly
- Ointment dressings
- Petrolatum gauze
- Skin staplers and removers
- Sponges
- Surgical Tape
- Sutures, endo, needled
- Topical anesthetic spray
- Transparent dressing
- Tubular gauze
- Wound closure strips
- Adhesive closures
- Adhesive pads, sterile
- Adhesive strips/patches/spots
- Adhesive tapes
- Adhesive tape remover
- Benzoin spray
- Butterfly closures
- Bandages
- Combine dressings
- Conforming bandages
- Cotton or rayon balls
- Eye pads
- Gauze bandages
- Gauze dressings
- Gauze packing strips
- Gauze sponges
- Incontinent cleanser
- Lubricating jelly
- Ointment dressings
- Petrolatum gauze
- Skin staplers and removers
- Sponges
- Surgical Tape
- Sutures, endo, needled
- Topical anesthetic spray
- Transparent dressing
- Tubular gauze
- Wound closure strips

### PAPER & PLASTIC PRODUCTS
- Capes, exam
- Cup dispenser
- Capes, disposable paper
- Drapes, disposable paper
- Face masks
- Facial tissues
- Gowns, exam
- Sterile towel drape
- Labels, medical
- Lab coat, disposable
- Capes, exam
- Cup dispenser
- Capes, disposable paper
- Drapes, disposable paper
- Face masks
- Facial tissues
- Gowns, exam
- Sterile towel drape
- Labels, medical
- Lab coat, disposable

### SUNDRIES
- Alcohol/dispenser
- Alcohol preps
- Batteries
- Bulbs
- Catheters
- Catheterization trays
- Condoms
- Cotton-tipped applicators
- Detergents
- Diapers, disposable
- Diapers, Adult
- Dressing jars
- Finger cots
- Flashlights
- Forceps jar
- Hand lotion
- Hydrogen peroxide
- Instrument trays
- Irrigation trays/syringes
- IV administration products
- Lubricating jelly
- Markers
- Organizers and bins
- Sanitary napkins/tampons
- Soap dispensers
- Soap
- Swabs
- Sundry Jars
- Thermometer probe covers
- Thermometers, oral/rectal
- Tubing/latex
- Tongue depressors

---

This purchasing guide was created by the Health Industry Distributors Association (HIDA) and sponsored by the Midmark Foundation and Welch Allyn.

Copyright ©2005: HIDA (Health Industry Distributors Association). All rights reserved. The contents of this newsletter may not be reproduced by any means, in whole or in part, without prior written consent from HIDA.