PURCHASING GUIDE for INTERNAL MEDICINE

EXAM & TREATMENT ROOM
- Adjustable revolving stool(s)
- Anatomical charts/models
- Blood Drawing Chairs
- Cabinetry - Casework
- Dressing nook or curtain
- Exam lamp
- Exam tables
  - Box tables
  - Power tables
- Foot stool
- Instrument / Mayo stands
- Mirrors
- Narcotic storage unit
- Oxygen Therapy
- Patient/visitor side chair(s)
- Scales/body composition analyzers
- Sharps containers
- Utility cart
- Wall chart holder
- Waste receptacles

PERSONAL OFFICE
- Bookshelves
- Chairs
- Clock
- Desk, accessories
- Desk lamp(s)
- Executive chair
- File Systems
- Hat and coat rack
- Occasional table
- Sofa

INSTRUMENTS
- Diagnostic instruments
- Ambulatory BP monitor (ABPM)
- Audiometer
- Automated external defibrillator (AED)
- Automatic blood pressure
  - Cuffs, multiple sizes
- Body Composition Analyzers
- Bone Densitometer unit
- Bulbs & batteries
- Colposcope, video or optical
- Cryosurgery kits, accessories
- Defibrillators
- Diabetic Monitors
- ECG, EKG equipment & supplies
- Electronic thermometer/probe covers
- Electrocardiograph
- Fetal/vascular dopplers
- Headlight
- Holter Monitors
- Incubators
- Infusion Pump
- Pocket light, professional
- Pulse Oximeter
- Pumps, Aspirators
- Scales
- Spriometer
- Stadiometer
- Stethoscopes
- Stress testing system/Exercise ECG
- Thermometers, digital oral/rectal
- Thermometry system
- Tympanometer
- Ultrasound equipment
- Vital Signs Monitor
- Vaginal specula

LAB EQUIPMENT & SUPPLIES
- Analyzers
  - Chemistry
  - Cholesterol
  - Hematology
  - Immunochemistry
  - Routine Chemistry
  - Urine Chemistry
- Automatic pipettes
- Bacteria ID system
- Blood collection
- Blood glucose monitoring
- Blood grouping slides
- Blood grouping/typing systems
- Cell counter
- Centrifuge
- Chlamydia test
- Coagulation cups/tips
- Coagulation system
- Containers, specimen
- Counters, lab
- Cover slips
- Culture collection/transport system
- Culture tubes
- Diabetic meters
- Diagnostic screening tests
- Drug testing
- Fecal occult test kits
- Forceps
- Glucose tolerance test/reader
- Hematocrit tube reader
- Hemolysis applicators
- Herpes tests
- Incubators
- Influenza Test Kits
- Labels, precut
- Markers
- Microscope
- Mononucleosis Tests
- Mixers, laboratory
- Needles and holders
- Ovulation tests
- Pap smear kits
- Petrie dishes
- pH paper
- Pipettes
- Pipette shaker/washer
- Plastic labware
- Pregnancy tests
- Prep applicators
- Prep pads
- Racks, test tube
- Reagent tablets and strips, dip and read
- Refractometer
- Refrigerator
- Slides
- Specimen collectors (urine/feces)
- Stains and reagents
- STD tests
- Strep Tests
- Stool, lab
- Syphilis tests
- Syringe/needle
- Timers
- Tourniquets
- Tray systems/lab
- Tubes, blood collection,
  - Urinalysis reagent strips/tablets
- Urinometer
- Vials
- Water bath

SUPPLIES PERSONAL PROTECTION
- Alcohol-based hand rub/dispenser
- Biohazard warning labels
- Disposable lab coats
- Chemical spill kit
- Gowns, impervious
- Disposable drapes
- Disposable exam gloves
- Disposable face masks
- Disposable gowns
- Disposable head covers
- Disposable shoe covers
- Disposable surgical gloves
- Drape sheets
- Emergency eye wash station
- Exam Gloves - Disposable
- Eye shields
- First aid kits
- Foot covers
- Gauze pads
- Infectious waste bags
- Lab coats
- Masks
- Red bags
- Safety glasses
- Slippers, terries
- Spill kits
- Tongue depressors
- Waste Receptacles

RECEPTION & BUSINESS AREA
- Appointment book
- Calculator
- Clock
- Coding books
- Computer w/Privacy Screen
- Copy machine
- Desk accessories
- Fax machine
- File Systems
- Storage - Racks / Shelving
- Office accessories
- Paging system
- Reception desk
- Secretarial/office chair
- Side chair
- Signage (payment, directional, etc.)
- Telephone system
- Waste Receptacles
<table>
<thead>
<tr>
<th>SURGICAL SUPPLIES</th>
<th>SYRINGES &amp; NEEDLES</th>
<th>PAPER &amp; PLASTIC PRODUCTS</th>
<th>SUNDRIES</th>
</tr>
</thead>
<tbody>
<tr>
<td>Alcohol preps</td>
<td>Alcohol preps</td>
<td>Caps, exam</td>
<td>Alcohol/liquid</td>
</tr>
<tr>
<td>Autoclave</td>
<td>Autoclave</td>
<td>Cup dispenser</td>
<td>Alcohol/liquid</td>
</tr>
<tr>
<td>Autoclave test record</td>
<td>Autoclave</td>
<td>Caps, disposable paper</td>
<td>Alcohol/liquid</td>
</tr>
<tr>
<td>Air deodorizers</td>
<td>Air deodorizers</td>
<td>Drapes, disposable paper</td>
<td>Alcohol/liquid</td>
</tr>
<tr>
<td>Dialdehyde solution</td>
<td>Dialdehyde solution</td>
<td>Face masks</td>
<td>Alcohol/liquid</td>
</tr>
<tr>
<td>Disinfectant/deodorant spray</td>
<td>Disinfectant/deodorant spray</td>
<td>Facial tissues</td>
<td>Alcohol/liquid</td>
</tr>
<tr>
<td>Enzymatic cleaner</td>
<td>Enzymatic cleaner</td>
<td>Gowns, exam</td>
<td>Alcohol/liquid</td>
</tr>
<tr>
<td>Foam surface cleaners</td>
<td>Foam surface cleaners</td>
<td>Labels, medical</td>
<td>Alcohol/liquid</td>
</tr>
<tr>
<td>Germicidal Cleaner</td>
<td>Germicidal Cleaner</td>
<td>Lab coat, disposable</td>
<td>Alcohol/liquid</td>
</tr>
<tr>
<td>Glutaraldehyde Solution</td>
<td>Glutaraldehyde Solution</td>
<td>Office coat, disposable</td>
<td>Alcohol/liquid</td>
</tr>
<tr>
<td>Iodine</td>
<td>Iodine</td>
<td>Patient bib</td>
<td>Alcohol/liquid</td>
</tr>
<tr>
<td>Instant Hand Sanitizers</td>
<td>Instant Hand Sanitizers</td>
<td>Sheets, paper</td>
<td>Alcohol/liquid</td>
</tr>
<tr>
<td>Instrument cleaning brushes</td>
<td>Instrument cleaning brushes</td>
<td>Sterile towel drape</td>
<td>Alcohol/liquid</td>
</tr>
<tr>
<td>Instrument lubricant</td>
<td>Instrument lubricant</td>
<td>Table paper and holder</td>
<td>Alcohol/liquid</td>
</tr>
<tr>
<td>Instrument sterilization containers</td>
<td>Instrument sterilization containers</td>
<td></td>
<td>Alcohol/liquid</td>
</tr>
<tr>
<td>Lotion</td>
<td>Lotion</td>
<td></td>
<td>Alcohol/liquid</td>
</tr>
<tr>
<td>Rust/stain remover</td>
<td>Rust/stain remover</td>
<td></td>
<td>Alcohol/liquid</td>
</tr>
<tr>
<td>Sterilization monitors</td>
<td>Sterilization monitors</td>
<td></td>
<td>Alcohol/liquid</td>
</tr>
<tr>
<td>Sterilization pouches, tubes, wraps</td>
<td>Sterilization pouches, tubes, wraps</td>
<td></td>
<td>Alcohol/liquid</td>
</tr>
<tr>
<td>Sterilization sealers, solutions</td>
<td>Sterilization sealers, solutions</td>
<td></td>
<td>Alcohol/liquid</td>
</tr>
<tr>
<td>Sterilizer forceps</td>
<td>Sterilizer forceps</td>
<td></td>
<td>Alcohol/liquid</td>
</tr>
<tr>
<td>Sterilizer x-ray pouches</td>
<td>Sterilizer x-ray pouches</td>
<td></td>
<td>Alcohol/liquid</td>
</tr>
<tr>
<td>Sterilizing record system</td>
<td>Sterilizing record system</td>
<td></td>
<td>Alcohol/liquid</td>
</tr>
<tr>
<td>Swabs</td>
<td>Swabs</td>
<td></td>
<td>Alcohol/liquid</td>
</tr>
<tr>
<td>Ultrasonic solutions</td>
<td>Ultrasonic solutions</td>
<td></td>
<td>Alcohol/liquid</td>
</tr>
<tr>
<td>Adhesive tapes</td>
<td>Adhesive tapes</td>
<td></td>
<td>Alcohol/liquid</td>
</tr>
<tr>
<td>Adhesive tape remover</td>
<td>Adhesive tape remover</td>
<td></td>
<td>Alcohol/liquid</td>
</tr>
<tr>
<td>Benzoin spray</td>
<td>Benzoin spray</td>
<td></td>
<td>Alcohol/liquid</td>
</tr>
<tr>
<td>Butterfly closures</td>
<td>Butterfly closures</td>
<td></td>
<td>Alcohol/liquid</td>
</tr>
<tr>
<td>Bandages</td>
<td>Bandages</td>
<td></td>
<td>Alcohol/liquid</td>
</tr>
<tr>
<td>Combine dressings</td>
<td>Combine dressings</td>
<td></td>
<td>Alcohol/liquid</td>
</tr>
<tr>
<td>Conforming bandages</td>
<td>Conforming bandages</td>
<td></td>
<td>Alcohol/liquid</td>
</tr>
<tr>
<td>Cotton or rayon balls</td>
<td>Cotton or rayon balls</td>
<td></td>
<td>Alcohol/liquid</td>
</tr>
<tr>
<td>Eye pads</td>
<td>Eye pads</td>
<td></td>
<td>Alcohol/liquid</td>
</tr>
<tr>
<td>Gauze bandages</td>
<td>Gauze bandages</td>
<td></td>
<td>Alcohol/liquid</td>
</tr>
<tr>
<td>Gauze dressings</td>
<td>Gauze dressings</td>
<td></td>
<td>Alcohol/liquid</td>
</tr>
<tr>
<td>Gauze packing strips</td>
<td>Gauze packing strips</td>
<td></td>
<td>Alcohol/liquid</td>
</tr>
<tr>
<td>Gauze sponges</td>
<td>Gauze sponges</td>
<td></td>
<td>Alcohol/liquid</td>
</tr>
<tr>
<td>Incontinent cleanser</td>
<td>Incontinent cleanser</td>
<td></td>
<td>Alcohol/liquid</td>
</tr>
<tr>
<td>Lubricating jelly</td>
<td>Lubricating jelly</td>
<td></td>
<td>Alcohol/liquid</td>
</tr>
<tr>
<td>Ointment dressings</td>
<td>Ointment dressings</td>
<td></td>
<td>Alcohol/liquid</td>
</tr>
<tr>
<td>Petroleum gauze</td>
<td>Petroleum gauze</td>
<td></td>
<td>Alcohol/liquid</td>
</tr>
<tr>
<td>Skin staplers and removers</td>
<td>Skin staplers and removers</td>
<td></td>
<td>Alcohol/liquid</td>
</tr>
<tr>
<td>Sponges</td>
<td>Sponges</td>
<td></td>
<td>Alcohol/liquid</td>
</tr>
<tr>
<td>Surgical Tape</td>
<td>Surgical Tape</td>
<td></td>
<td>Alcohol/liquid</td>
</tr>
<tr>
<td>Sutures, endo, needle</td>
<td>Sutures, endo, needle</td>
<td></td>
<td>Alcohol/liquid</td>
</tr>
<tr>
<td>Topical anesthetic spray</td>
<td>Topical anesthetic spray</td>
<td></td>
<td>Alcohol/liquid</td>
</tr>
<tr>
<td>Transparent dressing</td>
<td>Transparent dressing</td>
<td></td>
<td>Alcohol/liquid</td>
</tr>
<tr>
<td>Tubular gauze</td>
<td>Tubular gauze</td>
<td></td>
<td>Alcohol/liquid</td>
</tr>
<tr>
<td>Wound closure strips</td>
<td>Wound closure strips</td>
<td></td>
<td>Alcohol/liquid</td>
</tr>
</tbody>
</table>

This purchasing guide was created by the Health Industry Distributors Association (HIDA) and sponsored by the Midmark Foundation and Welch Allyn.

Copyright ©2005: HIDA (Health Industry Distributors Association). All rights reserved. The contents of this newsletter may not be reproduced by any means, in whole or in part, without prior written consent from HIDA.